



Successfully Live on S/4HANA 1511

Project Everest went live on February 6th 2017 as YETI switched from their legacy system to S/4HANA 1511 on premise cloud.

Client Overview

YETI is the company that makes the over-engineered cooler of choice for outdoor enthusiasts, pros, tailgaters, and backyard barbeque kings. The YETI "Rocket ship", as it is better known by its staff, has seen exponential revenue growth over the past four years and it is going to continue. To support a future multi-Billion-dollar company they needed a modern and scalable cloud-based solution from a company with a proven track record in the consumer products vertical. They selected SAP as their solution. With minimal internal expertise in SAP, the next step was how to secure the talent they needed to ensure they implemented on time and on budget, while maximizing their investment in the technology.

Technical / Business Challenge

S/4HANA is SAP's newest cloud-based technology providing an in-memory database, multilingual and multicurrency solution that could scale with YETI's explosive global growth. R121 was engaged to ensure YETI got the right FTE's and subcontractor talent to compliment the SI and other technology partners. YETI wanted to ensure that the system was of a superior quality and over engineered like their products. Secondly, the organization and end users had to be well trained and prepared for using S/4 when it went live. The people and consultants that R121 added to the project were critical to the success of the project.

Solution

R121 consultants successfully delivered a working SAP system fully integrated to 6 other cloud-based systems including Salesforce, SAP IBP, Credit Card processing, Tax, real-time shipment tracking, and Workforce Performance Builder. Minimal custom code was used to reduce the complexity and cost of upgrades. New Best Business Practices were implemented. Training, OCM, and organizational readiness were managed and delivered. Business Process Procedures for all SAP transactions were completed and connected via extended help in the SAP GUI to be referenced real time by all users.

Business Results

- The project was delivered on time and on budget.
- Sales orders from Salesforce post instantly into S/4HANA
- Ability to utilize new advanced return functionality in S/4HANA for handling of returns
- Increased visibility of inventory on hand
- Approval and rejection of indirect spend via purchase requisitions and workflow
- Improved forecasting for Finance using BPC embedded
- Significant improvements in reconciliation for credit card processing
- Increased real-time reporting functionality using Business objects for better decision making

YETI